

NTERNATIONAL FASTENER **EXPO**2025

Bridging the Knowledge Gap-Future of Fasteners Engineering



Speaker Name

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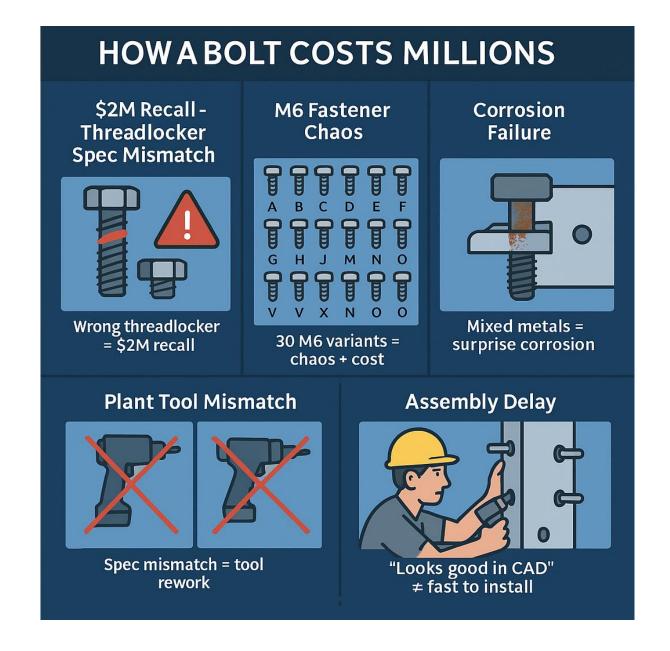


- Bridging the Knowledge Gap: The Future of Engineering Support in the Fastener Industry
 - Saving the Knowledge of the Past, Preparing the Engineers of the Future
- Knowledge Gap
 - Real World Impact
- Veteran Knowledge Loss
 - How our Customers adapt
- Solution Digital Engineers for our BOM, our brand, and out catalogs



Knowledge Gap

- Engineering Degrees
- FastenerEngineers
- Trusted vendors/Dist.
- Lack of Knowledge leads to \$\$\$ mistakes







Real World Ex.

The EV Startup Nightmare

The EV Startup Spiral

The Scene



A startup gets funded



First sketch gets traction



Designers are hired fast No DFM yet



Pilot deadline looms

The Problems:

- BIW, Interior. and Exterior teams all choose different fasteners for similar jobs
- Some guess via McMaster. Others call whoever answers
- Plant team hasn't seen the design yet
- Nobody owns standardization
- DFM is treated like a bottlenkeck, not a requirement



Result: massive part count, poor serviceability, unclear specs, **BOM** bloat



Real World Ex.

The EV Startup Nightmare





- Where are all the experts?
 - Vendor Expert loss
 - Distributor got too big
- Industry is backwards
 - Stopped chasing prints
 - Started chasing quotes
 - Lost the technical sale and edge to win





Solution

WHAT COULD HAVE SAVED THEM



Give NPI teams a digital FAE/DfM voice early



Design with fastener intelligence before the drawings get frozen

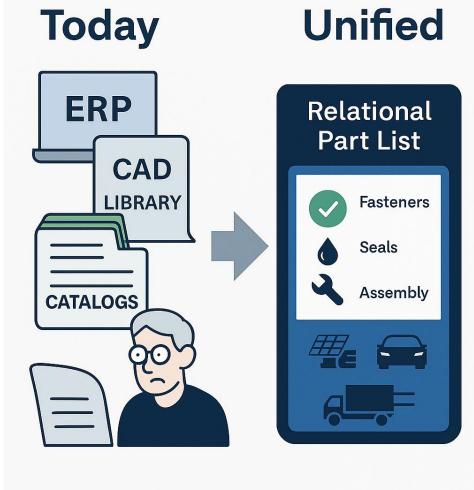


Stop throwing assembly problems over the wall to the plant

- Fastener part number rationalization from Day 1
- ✓ FAE assistant that lives inside SolidWorks
- Torque, sealing, and corrosion considerations at concept
- Shared spec libraries that cross BIW to Interior



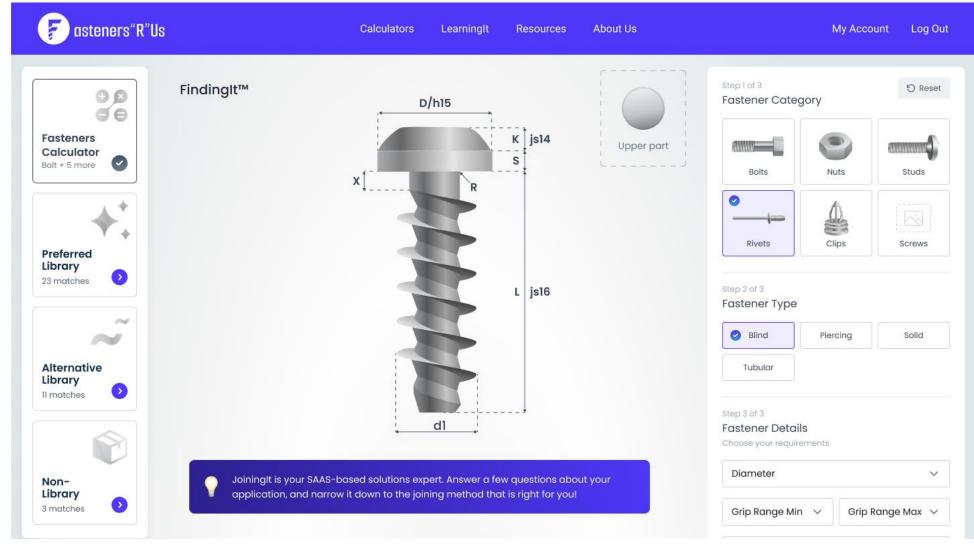
- Solution One Data Set
- Al Future?
- Loss of Technical knowledge?
- Commonization Goals?
- Value of the technical assist



One relatational part list



Solution – Stop searching for parts and start finding solutions





Questions?



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Thank you!

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