FASTENER EXPO24

SEPTEMBER 9-11, 2024 | LAS VEGAS, NV



WHO WILL BE AT IFE 2024?

More Than 4,500 Attendees and 700 Exhibitors

IFE 2023 ATTENDEE JOB TYPES

TOP ATTENDEES

(AIS) All Integrated Solutions Aircraft Fasteners International **Bossard North America** Caterpillar D.b. Roberts Company **Fastenal** Field Fastener **Gexpro Services** John Deere Lawson Products, Inc. Lisi Aerospace **Martin Fastening Solutions** Mcmaster-Carr Supply Co. **Msc Industrial Supply Optimas** Penn Engineering S. W. Anderson Company **Supply Technologies** SpaceX

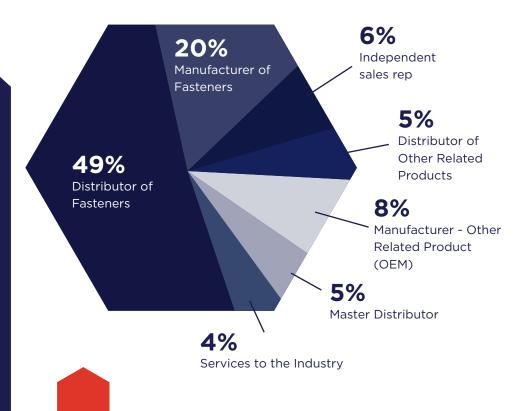
ATTENDEES FROM AROUND THE WORLD

Tesla Toyota

Wurth Industry North America

Top Attending Top Attending States International 1. California Countries 2. Texas 1. Canada 3. Illinois 2. Taiwan 4. Ohio 3. India 5. Michigan 4. Mexico 6. Florida 5. China 7. North Carolina 6. United Kingdom 8. Pennsylvania 7. Australia

8. Germany



IFE 2023 ATTENDEE TITLES

46% Executive Management

26% Sales/Marketing or Customer Service & Support

20% Buyer/Sourcing Procurement

3% **Engineer & Technician**



"This is our first show as a distributor, and so far the show has been really cool. I'm learning something new at every booth. We've been able to cover all the categories among these exhibitors. I would definitely come back to IFE."

- Justin Riccardi, Lord And Sons

WHY EXHIBIT AT IFE 2024?

Attendees Want To See You!

TOP INDUSTRIES ATTENDING COMPANIES SERVE

Industrial, Construction. Automotive, Assembly & Production, **Aerospace**



KEY PRODUCTS ATTENDEES ARE LOOKING FOR

Bolts: Structural Bolts, Flange

Screws: Square, Hex Head Cap

Washers & Stampings: Flat,

Lockwashers

Nuts & Locknuts: All Metal. Hex

Metric Fasteners: Hex Head, Nuts

Cold Heading & Forming "Specials"



HERE ARE THE TOP REASONS ATTENDEES COME TO IFE

72% To source new suppliers

65% To meet with a current supplier

61% To network amongst the industry

54% To see new products or innovations



"We've been exhibiting for many years at IFE and we continue to gain business. We would have to travel for days or even weeks to see the customers that we are able to see in just one day here at IFE. We see more decision makers at IFE than we do at other shows. The decision makers want to be here and they show up."

- Heidi Volltrauer, Volt Industrial

WHAT TO EXPECT AT IFE 2024

"We've been to three trade shows recently. and IFE has been the busiest. It's a good place to meet up with distributors. Our customer base is industrial and we find those distributors here. We use the shows to have meetings with customers. We set up breakfast and lunch meetings, and it has great value and makes the show worth it. IFE is a great place to keep up with what's happening globally. We've had good success at IFE and we have seen the return on investment."

 Joe Mancewicz, ITW Shake Proof

"IFE provides an excellent opportunity to meet up and network with suppliers around the world, all under one roof. It's an event I look forward to each year to network and build relationships with our supply base. "

- Jake Schmidt. Field Fastener

"We've been exhibiting at IFE for two decades and we always get new leads and new potential customers. Somebody new is always coming up to us, so it's a great opportunity. We will definitely be back."

 Christopher Brynolf, Brynolf Manufacturing

TOP 5 **EXHIBITOR OBJECTIVES MET AT IFE 2023**



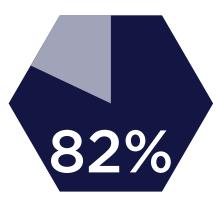
Generating new sales leads/brand position

Meeting/selling to current customers

Increasing awareness of your brand(s)/products/services

Maintaining your company's profile/brand position

Finding new distributors/parters/resellers



82% of IFE 2023 attendees had sole or joint responsibility in purchasing the types of products/ services exhibited at IFE

97% of IFE 2023 attendees said IFE was important to their business/organization



GO BEYOND THE SHOW FLOOR

FASTENER EXPO

Network with Thousands of Industrial Professionals



Golf Tournament

Join us for the 5th annual IFE golf tournament! Enjoy golfing at the Bali Hai Golf club while networking with members of the Fastener community.

Hall of Fame, Young **Fastener Professional Awards Ceremony**

Join us in congratulating this year's inductees into the Hall of Fame and Young Fastener Professional award winners. The inductees will be honored and recognized for their significant and enduring contributions to the fastener industry.

International Fastener Expo Welcome Reception Party

Kick off the International Fastener Expo at the Welcome Reception Party. Enjoy drinks and connecting with other attendees and exhibitors.

IFE 2024 **Educational Sessions**

IFE is proud to present a wide range of scheduled educational sessions and fireside chats to facilitate discussions and address new emerging opportunities for your company and career.



GO GLOBAL AT IFE 2024

SEURCEGLOBAL

AT FASTENER EXPO

380+ **INTERNATIONAL MANUFACTURERS**

19 Represented **Territories**

Belgium

Brazil

Canada

China

Germany

Hong Kong

India

Indonesia

Italy

Japan

Korea

Malaysia

Mexico

Spain

Taiwan

Thailand

Turkey

United Arab Emirates

Vietnam







SourceGlobal is an entity of the SOURCEDIRECT brand. Since its inception in 2013, SOURCEDIRECT has become the premier sourcing destination where international suppliers have the opportunity to expand their reach into the U.S. market.



EXHIBIT AT IFE 2024

DOMESTIC SALES



Contact a member of our sales team for more information about securing your booth space and marketing your products and services to the fastener community.



Morgan Wilson Group Show Director Tel: +1.323.817.2226 morgan.wilson@fastenershows.com

> Ali Gonzalez Account Executive +1.786.218.6888 ali.gonzalez@emeraldx.com



INTERNATIONAL SALES



Joseph Woo Sales Director International Business Development Tel: +1.323.817.2249 joseph.woo@emeraldx.com Speaks English and Korean





Elkin Rodriguez Business Development Director Tel: +1.818.294.0398 elkin.rodriguez@emeraldx.com Speaks English and Spanish



INDUSTRIES & PRODUCT CATEGORIES

Industries

Aerospace, Aircraft, Engine & Parts

Agriculture/Off Highway Machinery

Assembly, Production & Factory Equipment

Automotive/After Market

Civil, Precision, and Mechanical Engineering

Construction

Electrical Equipment

Electronic/Technology

Energy

Engine & Turbine



Industrial

Maintenance and Repair Operations

Marine/Ship Building

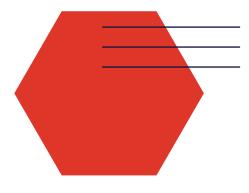
Medical

Military

Small Appliances

Truck & Bus

& More!



Product Categories

Abrasives

Adhesives, Tapes, &

Sealants

Aerospace & Aerospace

Dies

Air Tools

Anchors & Anchor

Devices

Automotive

Bolts

Cable Ties

Chains

Clamps

CNC Machining

Coating & Finishes

Cold Heading & Forming

"Specials"

Collars & Couplings

Components, Plungers,

Levelers

Cutting Tools

Drills & Drill Bits

Driver Bits

Drop Forged Industrial

Hardware

Electronic Hardware

Fastener Education

Training

Fittings

Grommets, Eyelets, &

Snap Fasteners

Hand Tools

Heat Treating

Hinges

Induction Heating

Equipment

Inserts

Inspection-Testing

Kevs

Knobs & Handles

Lubricants

Machinery

Manufacturing

Material Handling

Materials

Media/Publication

Metal Working

Metrics Fasteners

Nails

Nuts & Locknuts

O-Rings

Packaging Equipment

Packages Fasteners &

Assortments

Paint & Chemicals

Pins

Power Tools

Processes

Retaining Rings

Rivet Nuts

Rivets

Safety Products

Screws

Services

Shipping Materials

Socket Screws

Software

Spacers & Standoffs

Specials

Springs

Storage Equipment

Strut & Strut Fittings

Studs & Threaded Rod

Taps & Dies

Technology

Thread Rolling

Tool & Die

Transportation

Vending Machine

Vendor Managed

Inventory Solutions

Washers & Stampings

Welding Supplies

Wire/Wire Forms